

DATE: August 20, 2004

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4343

THRU: Aurora Wells
Interim Bid Clerk ext. 4038

Pease place the following item on the **CONSENT** agenda for the Council Meeting of **AUGUST 31, 2004.**

Item should read as follows:

Bid No.: 2004-244R Physical Examination Services
Award to: Westside Urgent Care Center
El Paso, TX
Item (s): All
Amount: \$90,650.00 (estimated yearly)

Department: Human Resources
Funds available: Various
Funding source: Various
Total award: \$271,950.00
District (s): All

Human Resources Department and Purchasing recommend award as indicated, as this vendor is the low, responsive and responsible bidder meeting specifications.

This is a thirty-six [36] month contract with no renewable options.

Contact person: Ray Heredia, Procurement Analyst at 541-4316.

AGENDA FOR: **AUGUST 31, 2004**

Agenda Item Form

Agenda Date: AUG 31 2004

Districts Affected: ALL

Dept. Head/Contact Information: Byron E. Johnson

Type of Agenda Item:

- | | | |
|--|---|--|
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Staffing Table Changes | <input type="checkbox"/> Board Appointments |
| <input type="checkbox"/> Tax Installment Agreements | <input type="checkbox"/> Tax Refunds | <input type="checkbox"/> Donations |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer | <input type="checkbox"/> Item Placed by Citizen |
| <input type="checkbox"/> Application for Facility Use | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application |
| <input type="checkbox"/> Other _____ | | |

Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: _____ Months)
- ☒ Other Source: Various

Legal:

- ☐ Legal Review Required Attorney Assigned (please scroll down): None ☐ Approved ☐ Denied

Timeline Priority: ☒ High ☐ Medium ☐ Low # of days: _____

Why is this item necessary:

Physical Examination Services

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Statutory or Citizen Concerns:

Departmental Concerns:

PROJECT FORM

DATE: APRIL 21, 2004

PROJECT: PHYSICAL EXAMINATION SERVICES

BID NO.: 2004-244R DEPARTMENT HUMAN RESOURCES

BUDGET NO.: VARIOUS

FUNDING: VARIOUS

DISTRICT(S): ALL

RECOMMENDATION:

VENDOR #1:

WESTSIDE URGENT CARE CENTER

EL PASO TX

ITEM(S): ALL

\$90,650.00 EST/YR

TOTAL AWARD

\$90,650.00 EST/YR

Human Resources Department and Purchasing recommend award as indicated, as this vendor is the low, responsive and responsible bidder meeting specifications.

This is a thirty-six [36] month contract with no renewable options.

BIDS SOLICITED: 20 (15 LOCAL)

BIDS RECEIVED: 04

BIDS SVCS: 06

"NO BID " REC'D: 00

CURRENT TAXES PAID

OUT-OF-TOWN

TOTAL RECOMMENDED AWARD: **\$271,950.00 EST**

COUNCIL:

APPROVED

REJECTED

CITY CLERK

APPROVED:

COUNCIL MEETING OF: **AUGUST 31, 2004**


BYRON E. JOHNSON
DIRECTOR OF PURCHASING

Consent Agenda for August 31, 2004

BID NO.: 2004-244R Physical Examination Services

Award to: Vendor: Westside Urgent Care Center
El Paso TX
Item: All
\$90,650.00 Est./Yr

This is a thirty-six [36] month contract with no options for extensions


Department(s): Human Resources
District(s): All
Funds available: Various
Funding source: Various
Amount: \$271,950.00 Est.



Human Resources Department

MEMORANDUM

August 16, 2004

To: Byron Johnson, Director of Purchasing
From: Terry Bond, Human Resources Director 
Re: **Physical Exam Services Contract 2001-244R**

The committee, consisting of Chief Alan Parsons, Fire Training Chief; Lt. Ray Gillespie, Ken Mobely, Police Training Chief, Cam Schafer, Personnel Technician II, Antimo Carreon, Computer Applications Supervisor meet to review and discuss the bids submitted on July 26, 2004 for the above mentioned RFP.

It is the consensus from the Fire and Police Training Chiefs that the City go with the lowest bidder Westside Urgent Care (WSUC). Despite the fact that WSUC is new to the City---open only since June of this year---the cost savings to the City will be in excess of \$28,000. They are of the opinion that, even though WSUC is a new company, they have the backing of the Sierra Providence Health Network, which has a long history of providing services to the community and therefore, will be able to provide the specialized attention to their needs.

We, therefore, recommend awarding the contract to Westside Urgent Care and Sierra Providence Health Network.

TB: TB/CS
Attachment (1)

Physical Examination Services Comparison

Type of Service	Estimated Number of Lab Tests	R.E. Medical Associates			Rio Grand Health Center Of El Paso, Inc.			Las Palmas & Del Sol Reginal Health Care Sys			Westside Urgent care and Sierra Providence Health Network			FY 04 Contract Las Palmas & Del Sol	
		Fixed Price per Test	TOTAL	Compare to Current	Fixed Price per Test	TOTAL	Compare to Current	Fixed Price per Test	TOTAL	Compare to Current	Fixed Price per Test	TOTAL	Compare to Current	Fixed Price per Test	TOTAL
Urinalysis	300	\$7.00	\$2,100 ▼	-\$1,500	\$5.00	\$1,500 ▼	-\$2,100	\$13.20	\$3,960 ▲	\$360	\$3.00	\$900 ▼	-\$2,700	\$12.00	\$3,600
Back X-Rays (including radiologist's interpretation)	300	\$65.00	\$19,500 ▲	\$2,100	\$105.00	\$31,500 ▲	\$14,100	\$63.80	\$19,140 ▲	\$1,740	\$55.00	\$16,500 ▼	-\$900	\$58.00	\$17,400
Chest X-Rays (including radiologist's interpretation)	300	\$65.00	\$19,500 ▲	\$3,900	\$99.00	\$29,700 ▲	\$14,100	\$57.20	\$17,160 ▲	\$1,560	\$50.00	\$15,000 ▼	-\$600	\$52.00	\$15,600
EKG	300	\$40.00	\$12,000 ▲	\$6,000	\$20.00	\$6,000	\$0	\$22.00	\$6,600 ▲	\$600	\$25.00	\$7,500 ▲	\$1,500	\$20.00	\$6,000
Blood Test	300	\$90.00	\$27,000 ▲	\$13,500	\$96.00	\$28,800 ▲	\$15,300	\$49.50	\$14,850 ▲	\$1,350	\$50.00	\$15,000 ▲	\$1,500	\$45.00	\$13,500
Spirometry Testing (including physical interpretation)	150	\$25.00	\$7,500 ▲	\$2,100	\$12.00	\$3,600 ▼	-\$1,800	\$19.80	\$5,940 ▲	\$540	\$20.00	\$6,000 ▲	\$600	\$18.00	\$5,400
Non Physicals Total			\$87,600 ▲	\$26,100		\$101,100 ▲	\$39,600		\$67,650 ▲	\$6,150		\$60,900 ▼	-\$600		\$61,500
Physical Examinations Fire	350	\$35.00	\$12,250 ▼	-\$7,000	\$60.00	\$21,000 ▲	\$1,750	\$60.50	\$21,175 ▲	\$1,925	\$35.00	\$12,250 ▼	-\$7,000	\$55.00	\$19,250
Physical Examinations Police	500	\$35.00	\$17,500 ▼	-\$10,000	\$60.00	\$30,000 ▲	\$2,500	\$60.50	\$30,250 ▲	\$2,750	\$35.00	\$17,500 ▼	-\$10,000	\$55.00	\$27,500
Physicals Total			\$29,750 ▼	-\$17,000		\$51,000 ▲	\$4,250		\$51,425 ▲	\$4,675		\$29,750 ▼	-\$17,000		\$46,750
Grand Total			\$117,350 ▲	\$9,100		\$152,100 ▲	\$43,850		\$119,075 ▲	\$10,825		\$90,650 ▼	-\$17,600		\$108,250
Total cost per Fire Fighter		FD Cost	\$327.00 ▲	\$67.00	FD Cost	\$397.00 ▲	\$137.00	FD Cost	\$286.00 ▲	\$26.00	FD Cost	\$238.00 ▼	-\$22.00	FD Cost	\$290.00
Total cost per Police Officer		PD Cost	\$302.00 ▲	\$60.00	PD Cost	\$385.00 ▲	\$143.00	PD Cost	\$266.20 ▲	\$24.20	PD Cost	\$218.00 ▼	-\$24.00	PD Cost	\$242.00
Drug Screen add \$48.50															
Total Fire Cost		FD Cost	\$375.50 ▲	\$87.00	FD Cost	\$445.50 ▲	\$157.00	FD Cost	\$334.50 ▲	\$46.00	FD Cost	\$286.50 ▼	-\$2.00	FD Cost	\$288.50
Total Police Cost		PD Cost	\$350.50 ▲	\$80.00	PD Cost	\$433.50 ▲	\$163.00	PD Cost	\$314.70 ▲	\$44.20	PD Cost	\$266.50 ▼	-\$4.00	PD Cost	\$270.50

▲ Indicates a rise in cost
▼ Indicates a drop in cost